

TROOP 410 Mulch Sales Rules

January 2019

In order to expedite deliveries and avoid mistakes, the following rules will be applied to orders and deliveries.

- Troop goal is to complete sales by **Monday, February 11** and to complete deliveries on **Saturday, February 23**. [February 24 may be used as a second or alternate delivery date if necessary.]
- Minimum order per customer for Troop delivery is **5 bags**. Any individual orders of fewer than 5 bags must be delivered by the seller. Donations of \$5 per bag delivered.
- Troop deliveries will only be made within following area: East of 360 - South of 183 - West of I-35 and North of the river. Any sales to customers living outside of this boundary must be delivered by seller.
- No order splitting (more than one delivery point for any individual order). If customer wants more than one delivery point, record each as a separate sale of at least 5 bags. Alternatively, the seller can deliver the order to multiple locations.
- Mulch is paid for at order, not delivery. Seller must provide any outstanding funds if not paid on order. No IOU's.
- Fill out order forms legibly and ONLY with pen; NO PENCILS. Adults (Scout's parents) must check order form is legible. Be sure to include the ZONE (see included map).
- **All deliveries will require a written order slip. This is intended to help organize trips within the zones and to avoid any duplicate deliveries.**
- Scouts that are delivering may not necessarily deliver to all the houses where they sold. Order deliveries will be organized and checked at the church on delivery day.
- Adult(s) (Scout's parent(s)) accepting order forms must reconcile order form and money and ensure checks and cash match bags sold.
- All curb sales, if any, (i.e., at HPBC on Sunday after church) are cash and carry only; no delivery offered.
- **Compensation**
 - 10% of the profits go to Troop designated funds. After that 3/8 of the net profits are divided among the sellers; 5/8 are divided among the deliverers.
 - Compensation is prorated based on the number of hours spent delivering.
 - Adult delivery time is credited to their Scout's account.